



Winter

GULL CHATTER

2016



RCI GOLD CROWN

AGAIN FOR 2016 Causeway on Gull retained its RCI Gold Crown Resort property designation by RCI, the worldwide leader in vacation exchange. Only a select number of RCI affiliated resorts meet RCI's requirements for recognition and have earned the RCI Gold Crown Resort award. Causeway has maintained a high level of excellence in resort accommodations, hospitality and member experience ratings as measured by RCI.

Our STAFF AND MANAGEMENT COMPANY
have done it again for 2015!! THANK YOU
ALL FOR THE GREAT JOB!



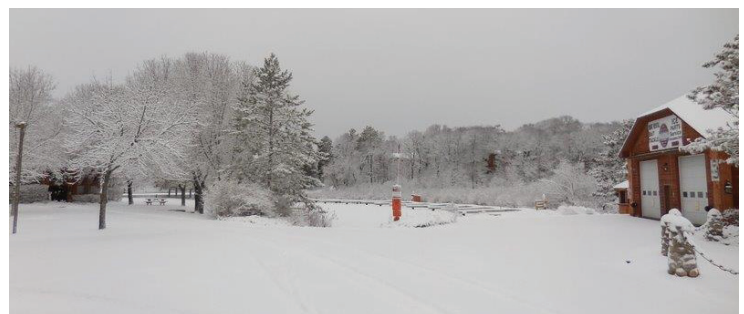
CAUSEWAY OWNERS!!

GOOD NEWS - RENT A BONUS WEEK for 2016. We are now offering bonus weeks for Causeway owners for only \$400.00 per week. Call your resort today to book your week and get details on availability. There are only a limited number of bonus weeks available at a first- come- first- serve basis. Hurry, the weeks will go fast!! All maintenance fees must be current on all intervals. INTERESTED? Call the Causeway office at 1-218-963-3675.

CAUSEWAY ON GULL RENTAL PROGRAM

Our rental program continues to work well and is open to not only our owners but to anyone that would like to rent at Causeway. This program is an excellent way for our owners to rent their units. We understand some of our owners advertise in various publications to rent their unit. Our rental service is another option. Again, call the office if you are interested in renting your week or are looking to rent a week. Remember, this program contains Causeway Owner's weeks and are not part of the Bonus Week rentals.

Causeway is also using Expedia to list some rental weeks which has increased the chances of renting units that have not yet rented through our rental program. Expedia is another positive way to move rental weeks and promote our resort.



IMPORTANT NOTICE FOR OWNERS OF WEEK 52 FOR 2016

Week 52 / Week 53

For the year 2016 Causeway owners of week 52 will have an extra week, 53. This occurs once every 4-6 years. The dates for those weeks are:

Week 52: Friday December 23, 2016 - December 30, 2016
Saturday December 24, 2016 - December 31, 2016

Week 53: Friday December 30, 2016 - January 6, 2017
Saturday December 31, 2016-January 7, 2017

If you are not a member of an exchange company, you will receive 2 confirmations for your reservations a month or two prior to the reservation date. All you will need to do is complete the confirmation cards that will be enclosed and return them to the resort.

If you are a member of an exchange company:

Interval International:

You may occupy or deposit the week. If you choose to deposit your week, it will be done under a supplemental week as long as you provide the check in date to the agent.

RCI:

Weeks Members:

You may occupy or deposit the week. If you choose to deposit your week, it will be done under a supplemental week as long as you provide the check in date to the agent.

Points Members:

You will need to contact the resort as soon as possible with your intentions. If you decide to occupy your unit for week 53, there will be no point value. If you decide to deposit week 53 with RCI, they will cede the inventory. The inventory MUST be deposited more than 90 days from the start date. RCI will post points equal to week 52's point value and add the points to your account for week 53. Please feel free to contact Carrie Elling at 218-963-3675 or Causewaymgr@narvesonmgmt.com



VACATION OWNERSHIP FOR LESS

Vacation Ownership for Less has been a successful program developed specifically at the request of timeshare associations to assist both buyers and sellers with their timeshare real estate needs. VOFL provides their services in accordance with all Minnesota Real Estate Statutes, and with absolutely no upfront or hidden costs. It is simply a real estate company specifically dedicated to timeshare resale efforts, handling these transactions exactly the same as if you were selling your own home. VOFL has units for sale from individual owners and also has some units that our Causeway on Gull Association has secured (unsold developer weeks) that are now being offered at a good price. 110 INTERVALS (WEEKS) HAVE RECENTLY BEEN ADDED TO VOFL. CHECK THEM OUT ON-LINE OR CALL FOR INFORMATION.

If you are interested in another week at Causeway or possibly for purposes of banking and trading for a vacation in a warm destination, don't hesitate to contact Vacation Ownership for Less. Two Sales Associates are available to help you. Let your friends as well as your adult children know there are good buys available.

The web site is www.vacationownershipforless.com and a link is available from our Causeway on Gull web site. Phone number for VOFL is 218-562-6435





RESORT MAINTENANCE

- One unit's hot tub room needed new floor boards and had to be retiled. A few other units are also receiving the same repairs.
- We have a new maintenance manager and three new members to the team. In our next addition they will be formally introduced.
- The fish house has been cleaned up and additional lighting added inside. In the near future, ice permitting, it will be placed in the channel.
- Units 15 and 26 have updated SPA room furniture.
- Various light fixtures in the 6 plex will be replaced within the next few weeks.

Our maintenance crew does a great job of working on different project throughout the resort. Many of these folks have a lot of skills which allows them to do various important tasks throughout the resort. THANK YOU! KEEP UP THE GREAT WORK!



Estate Planning and Time Share Unit

Proper planning for your loved ones after you are gone can save them significant time, cost and headaches. Every year the association sees situations in which an owner's family is forced to pay thousands of dollars and spend hours of time that would not have been necessary had the ownership of the timeshare week been considered and handled properly in the deceased owner's planning. Many times these owners will have paid an attorney to prepare a good plan and, either because the owner did not tell the attorney of the timeshare week or the attorney did not understand the nature of the timeshare week or just because its "only a timeshare week", the ownership of the timeshare was not properly dealt with like other assets and therefore must be dealt with totally on its own at significant expense.

For complete information on Estate Planning and Time Share Units go to our Causeway on Gull Web site at WWW.CAUSEWAYONGULL.ORG. Go to Site Menu Tab "Estate Planning".

Fraudulent Resale and Title Transfer Companies still Plague Industry

As a reminder, even with the improvement in the economy and in the timeshare industry as a whole, fraudulent operators still are running rampant throughout the thousands of timeshare associations across the country. And sadly, things are no different here at Causeway on Gull. Approximately 90 weeks are currently in the hands of scammer and we lose our maintenance fees (approximately \$67,000 per year loss) from the weeks and will eventually need to foreclose which cost our association money.

Please do not let yourself become victims of these scams!

The Association has worked hard to provide a properly Minnesota licensed real estate company, Vacation Ownership for Less, to work with owners needing to buy or sell timeshare properties. We have a Management Company to assist with all proper procedures for making title transfers. And, we are always here to discuss options for owners if some circumstance has made it difficult to pay a particular year's annual maintenance fee.

If someone calls or writes to you unsolicited about these issues, it is nearly always a scam! Please take advantage of the opportunities made available by your association, and only deal with credible and licensed companies when conducting resale or other title transfer business. Don't be the next timeshare scam victim!

OUR ASSOCIATION'S WEB SITE IS
WWW.CAUSEWAYONGULL.ORG.

The WEB site has a link to our FACEBOOK Page. Or go to <https://www.facebook.com/CausewayOnGull>. When you visit Facebook, "like us" and become a Causeway Friend. Watch both the WEB site and Facebook for the latest resort information and features.