



Winter

GULL CHATTER

2017



RCI GOLD CROWN

Causeway on Gull retained its RCI Gold Crown Resort Property designation for 2017 by RCI, the worldwide leader in vacation exchange. Causeway has maintained a high level of excellence in resort accommodations, hospitality and member experience ratings as measured by RCI.

CONGRATULATION STAFF AND MANAGEMENT COMPANY FOR A JOB WELL DONE IN 2016!! THANK YOU ALL FOR YOUR GREAT WORK!

GOOD NEWS CAUSEWAY OWNERS!! RENT A BONUS WEEK for 2017 THE BONUS WEEK PROGRAM CONTINUES TO BE AVAILABLE. We are now offering bonus weeks for Causeway owners for only \$400.00 per week. There are only a limited number of bonus weeks available at a first- come- first- serve basis. Call your resort today to book your week and get details on availability. HURRY, the weeks will go fast!! All maintenance fees must be current on all intervals. INTERESTED? Call the Causeway office at 1-218-963-3675.



VACATION OWNERSHIP FOR LESS

Vacation Ownership for Less continues to be a successful program developed specifically at the request of timeshare associations to assist both buyers and sellers with their timeshare real estate needs. VOFL is simply a real estate company specifically dedicated

to timeshare resale efforts, handling these transactions exactly the same as if you were selling your own home. VOFL provides their services in accordance with all Minnesota Real Estate Statutes, and with absolutely no upfront or hidden costs. VOFL has units for sale from individual owners and also has some units that our Causeway on Gull Association has secured (unsold developer weeks) that are now being offered at a good price. INTERVALS (WEEKS) change on VOFL. CHECK THEM OUT ON-LINE OR CALL FOR INFORMATION. Interested in another week at Causeway or possibly for purposes of banking and trading for a vacation in a warm destination, don't hesitate to contact Vacation Ownership for Less. Sales Associates are available to help you.

Let your friends as well as your adult children know there are good buys available. The web site is www.vacationownershipforless.com and a link is available from our Causeway on Gull web site. Keep your eye on the above web site for changes or phone VOFL at 218-562-6435 for updated information.

CAUSEWAY ON GULL RENTAL PROGRAM

Our rental program continues to work well and is open to not only our owners but to anyone that would like to rent at Causeway. We understand some of our owners advertise in various publications to rent their unit yet this program is another option for our owners to rent their units. Again, call the office if you are interested in renting your week or are looking to rent a week. Remember, this program contains Causeway Owner's weeks and are not part of the Bonus Week rentals.

Causeway is also using Expedia to list some rental weeks which has increased the chances of renting units that have not yet rented through our rental program. Expedia is another positive avenue to move rental weeks and promote our resort.

ROAD WORK WARNING - HIGHWAY 77

Highway 77 from Bar Harbor south approximately 4 miles, will have off and on construction in 2017. The stretch of 77 earmarked for construction, does NOT include from Hwy 371 west past Grandview on Highway 77 to Causeway.

IMPORTANT REMINDER!! ESTATE PLANNING AND TIME SHARE UNITS.

Proper planning for your heirs can save them significant time, cost and headaches. Every year the association sees situations in which an owner's family is forced to pay thousands of dollars and spend hours of time that would not have been necessary had the ownership of the timeshare week been considered and handled properly in the deceased owner's planning. Many times these owners will have paid an attorney to prepare a good estate plan and, either because the owner did not tell the attorney of the timeshare week or the attorney did not understand the nature of the timeshare week or just because its "only a timeshare week", the ownership of the timeshare was not properly dealt with like other assets and therefore must be dealt with totally on its own at significant expense.

For complete information on Estate Planning and Time Share Units go to our Causeway on Gull Web site at WWW.CAUSEWAYONGULL.ORG . Go to Site Menu Tab "Estate Planning".



IMPORTANT RESORT MAINTENANCE COMPLETED IN 2016

The list below show a number of the major projects and upgrades completed in 2016. These and other items go a long way in keeping our resort functioning and looking good.

Removal of 30 dead or downed trees along with general clean-up from 3 different summer storms.

Painted all steps that need to be painted yellow.

Installed new furnaces in units 43, 33. Installed new AC units in 34 and 46.

Shingled roof and replace 12 rotted roof sections on unit 29-30.

Replace rotted tile under toilets and replaced wax rings in units 28 and 34. Replaced floor tiles by shower in unit 27. Repair tile around hot tub in unit 50.

Removed fireplace and installed electric fireplace insert in unit 44.

Replaced 12 new comforters set and throws in various master bed rooms.

New drapes installed in units 13, 50, 25, 26, new spa blinds in units 15, 19 and 28.

New patio sets in the spa area of units 26 and 27.

Installed two large motors for indoor and outdoor pools.

Continued hot tub repairs as needed with pumps, heaters and jets.

Our maintenance crew does a great job of working on different project throughout the resort. Many of these folks have a lot of skills which allows them to do various important tasks throughout the resort.
THANK YOU! KEEP UP THE GREAT WORK!

**"ENJOY THE WINTER WHILE
AWAITING SPRING!"**



Fraudulent Resale and Title Transfer Companies still Plague Industry

As a reminder, even with the improvement in the economy and in the timeshare industry as a whole, fraudulent operators still are running rampant throughout the thousands of timeshare associations across the country. And sadly, things are no different at Causeway on Gull. Causeway currently has a number of units in the hands of scammer; we lose maintenance fees from these weeks and will eventually need to foreclose, which cost our association money.

Please do not let yourself become victims of these scams!

Our Association has worked hard to provide a properly Minnesota licensed real estate company, Vacation Ownership for Less, to work with owners needing to buy or sell timeshare properties. We have a Management Company to assist with all proper procedures for making title transfers. And, we are always here to discuss options for owners if some circumstance has made it difficult to pay a particular year's annual maintenance fee.

If someone calls or writes to you unsolicited about these issues, it is nearly always a scam! Please take advantage of the opportunities made available by your association, and only deal with credible and licensed companies when conducting resale or other title transfer business. Don't be the next timeshare scam victim!

OUR ASSOCIATION'S WEB SITE IS WWW.CAUSEWAY-ONGULL.ORG.

The WEB site has a link to our FACEBOOK Page. Or go to <https://www.facebook.com/CausewayOnGull>. When you visit Facebook, "like us" and become a Causeway Friend. Watch both the WEB site and Facebook for the latest resort information and features.