

CAUSEWAY ON GULL
BOARD OF DIRECTORS MEETING
July 28, 2018

1. The meeting was called to order by Association President, Steve Wagner. Also present from the Board were Roy Jensen, Pat O'Hara, Daryl Luthens, Doug Weber, Rob Hanson, Chuck Standfuss, George Deliduka, and Shirley Mitchell. Pat O'Hara was absent. Dennis Steele was present from the Ad Hoc Committee. Gloria Williamson and Doug Johnson were absent. Robyn Marah and Jack Austin were present from Hawke Law, and Narveson Management representative LeAnne Rundhaug were also present.
2. A motion was made and seconded to approve the minutes of the April 21, 2018 Board Meeting, as corrected. The motion carried.
3. Meeting Business:
 - A. Neal commented on the status of Dick Hawke's health. He has been ill and is currently in the hospital. Neal introduced Robyn and Jack, who assured the Board that they will continue to work on the timeshare deed issues.
 - B. Neal reported on the status of the insurance claim. \$1.6 million was negotiated as a final payment on the claim. The checks have been deposited into the Frandsen bank account. Schmidt Roofing did a great job getting all the roofs replaced before the summer season. The buildings were stained as identified in the claim, but more staining needs to be done. The cost will be approximately \$30,000 and will be an Association expense. The windows that need to be replaced have been paid for and are currently being stored until they can be installed this Fall. The carpet was installed in 2 units and the 3rd is being scheduled. The Association still needs to pay one \$25,000 deductible. Roy also mentioned some of the maintenance projects that will be worked on.
 - C. There was discussion regarding the complaints that were received from the owners of units 6 and 17. Neal or Steve will respond to their complaints.
 - D. Neal reported on the financial status of the Association. Cash flow will be tight for the rest of the year. The Association is losing owners and that is the number one problem affecting cash flow. Working with Expedia didn't generate as much revenue so Neal recommended giving the inventory to the RCI program, which has been successful at both the Breezy and Izatys resorts. He also mentioned that Global probably isn't going to take the second batch of inventory. The Association is currently dual affiliated with both RCI and Interval International (II) and II would like to offer a new program, Interval Gold, to the members. Neal explained the program and how it could benefit the Association. Following discussion, a motion was made and seconded to participate with II and authorize them to communicate with the owners regarding the program. The motion carried. It was also mentioned that II may approach owners who aren't affiliated with any exchange program. Neal also mentioned that Fairfield/Wyndahm disaffiliated with the resort. They did notify the owners about it.
 - E. Neal was able to obtain title back to the Association for the weeks owned by Vacation Ventures. There was discussion regarding scam transfer companies and how to deal with them.

- F. There was discussion regarding the lease with the Marina and parking issues. Neal will contact Luke and schedule a time to meet with him.
 - G. The cable contract with Charter renews in February 2019. Neal recently met with one of their reps and reviewed costs. They are now offering wireless internet for the units. Neal will continue to negotiate with them, as well as look into other options.
 - H. The possibility of getting a crosswalk on Lost Lake Road is still being looked into.
 - I. The Board asked if they could start receiving Occupancy Reports and Receivable listings again.
 - J. There was a brief discussion regarding maintenance projects.
4. A motion was made and seconded to adjourn. The meeting adjourned.