

**CAUSEWAY ON GULL
BOARD OF DIRECTORS MEETING
November 11, 2018**

1. The meeting was called to order by Association President, Steve Wagner. Also present from the Board were Roy Jensen, Pat O'Hara, Daryl Luthens, Rob Hanson, George Deliduka, Chuck Standfuss, and Shirley Mitchell. Doug Weber and Pat O'Hara were absent. Gloria Williamson, Dennis Steele and Doug Johnson were present from the Ad Hoc Committee. Neal Narveson and LeAnne Rundhaug were present from Narveson Management (NMI).
2. A motion was made and seconded to approve the minutes of the September 29, 2018 Board Meeting. The motion carried.
3. Meeting Business:
 - A. Neal reported that there was still approximately \$199,000 left from the insurance proceeds to replace the windows and do some more staining. The windows were replaced as scheduled and look good. The \$25,000 deductible payment is pending. Gull Five Association did pay their portion of the deductible.
 - B. Neal reported on the Association finances. The fireplace for unit 44 has been paid for but hasn't been installed. The second half of taxes has not been paid yet, but will be before the end of the year. There have been 25 RCI/Expedia reservations made for 2018 which total \$12,500 in revenue for the Association. There has also been 20 – 25 bonus week reservations made. This type of revenue will be very important to maintain the health of the Association. There was discussion by the Board regarding the possibility of levying a special assessment to get some of the projects completed.
 - C. The amount of outstanding receivables is higher than last year. Neal is not sure if the convenience fee for paying by credit card is the cause. The exit programs for getting out of your timeshare continue to hurt the industry. There was discussion regarding the different types of membership programs available and if the Association could offer one.
 - D. Steve would like to know more about the number of delinquent owners, Association owned weeks, and scam/ foreclosure weeks, and the options for use of these intervals. There was discussion regarding developing a policy for owners to give their weeks back to the Association (no action was taken). Neal explained how these types of owners are currently dealt with and does not recommend any changes other than evaluating them case by case.
 - E. There was discussion regarding where to hold meetings in the future, and if representatives from Hawke Law should attend. It was determined that meetings will be held at the resort or a location in the cities (like the Ramada in Plymouth) and Hawke Law will only attend if there is a need to have them present.
 - F. There was a brief discussion regarding removing the phones from the units. Neal explained the previous conversion and that the cable contract is coming due and there might be a possibility to get wireless internet through the cable company.
 - G. Neal has contacted Frandsen Bank about setting a budget for 2019, and the concerns over foundation. They have not yet responded.

- H. A concern was raised regarding the number of water craft and boat trailers that are being stored on the hill by the 6-plex. Neal will address those concerns, along with the parking issues, when he meets with Luke.
 - I. Neal reported that two crosswalks have been approved by the city for Lost Lake Road.
 - J. There was a brief discussion regarding moving to LED bulbs in the future.
4. A motion was made and seconded to adjourn. The meeting adjourned.